

	Piedmont Technical College NOTICE OF INTENT TO SOLE SOURCE	Sole Source # Date Issued Closing Date Procurement Officer Phone E-Mail Address	SS-25001 12/09/2024 12/16/2024 Brian K. McKenna (864) 941-8314 mckenna.b@ptc.edu
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Solicitation #: SS-25001
Posting Date: December 9, 2024

Based on the following determination, it is the intent of Piedmont Technical College (PTC) to proceed with the proposed procurement action described below pursuant to the authority of §11-35-1560 (A) of the SC Consolidated Procurement Code, in accordance with Regulation 19-445.2105 (B)(5).

PTC intends to negotiate and procure a Sole Source Procurement from:

Technical Training Aids
2076 Valleydale Terrace
Birmingham, AL 35244

- FANUC ER-4iA Robot with R-30iB Mate Plus Controller
- Additional CERT Instructor Only Program – no student inclusions
- iRVision 2D Guidance Hardware & Software – Fixed Mount

The FANUC ER-4iA Robot Cert Cart is the only product of its kind that aligns with the colleges' specific curriculum requirements and student population needs. The FANUC ER-4iA Robot Cert Cart is only offered to educational institutions. Technical Training Aids is the exclusive FANUC Education Authorized Reseller for the state of South Carolina.

Piedmont Technical College believes this is the only vendor capable of providing this product with these characteristics. This notice of Intent to Sole Source is to determine the availability of alternate vendors capable of providing the products/services outlined herein.

Estimated Value: \$ >\$25,000 but <\$50,000

Questions: Shall be addressed to the **e-mail address** of the Procurement Officer indicated above. This notice will be posted in the South Carolina Business Opportunities (SCBO) Newsletter for five business days as required by §11-35-1560 of the SC Consolidated Procurement Code.

Closing Date: Alternate vendors capable of providing these products/services must respond by email to Brian K. McKenna, Procurement Manager, at mckenna.b@ptc.edu no later than 5:00 PM on December 16, 2024.

PROTESTS (MAY 2019) If you are aggrieved in connection with the intended award of this contract, you may be entitled to protest, but only as provided in §11-35-4210. To protest an intended award of a contract pursuant to §11-35-1560, you shall (i) notify the chief procurement officer in writing of your intent to protest within five (5) business days of the date this intent to award is posted, and (ii) if the appropriate chief procurement officer has been timely notified of your intent to protest, you may submit your actual protest within fifteen days of the date this notice of intent to award is posted. Days are calculated as provided in §11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided. Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Information Technology Management Office, and submitted in writing (a) by email to: protest-itmo@itmo.sc.gov or (b) by post or delivery to: 1201 Main Street, Suite 600, Columbia, SC 29201.

Unless otherwise suspended or cancelled, PTC will purchase these items. Contractor should not perform any work on or incur any costs associated with this notice prior to the receipt of a purchase order. PTC assumes no liability for any expenses incurred prior to issuance of a purchase order.

The Drug-Free Workplace certification must be obtained for Sole Source procurements greater than \$50,000.00.



JUSTIFICATION FOR SOLE SOURCE PROCUREMENT

SOLE SOURCE CHECKLIST

Based upon the following determination, the proposed procurement action described below is being procured pursuant to the authority of Section 11-35-1560 of the South Carolina Procurement Code and 19-445.2105 of the Rules and Regulations, 1976 South Carolina Code of Laws.

(1) Piedmont Technical College proposes to negotiate and procure:

FANUC ER-4iA Robot with R-30iB Mate Plus Controller- P-ER4IA004P1
Additional CERT Instructor Only Program - no student inclusions
iRVision 2D Guidance Hardware & Software - Fixed Mount

(2) As a Sole Source procurement from:

Technical Training Aids
2076 Valleydale Terrace
Birmingham, AL 35244

(3) On the basis of:

The FANUC ER-4iA Robot Cert Cart is only offered to educational institutions. The FANUC ER-4iA Robot Cert Cart is the only product that aligns with our specific curriculum requirements and student population needs. Technical Training Aids is the exclusive FANUC Education Authorized Reseller for the state of South Carolina.

Piedmont Technical College believes this is the only vendor capable of providing these products/services.

Table with 3 columns: Name/Title, Signature, Date. Rows include Charles Dixon (Requestor), Matt Wiggins (Supervisor/Dean), and K. Paige Childs (V.P. Business/Finance or President).

- NOTES: (1) Enter description of goods or services to be procured. (2) Enter name of sole source contractor. (3) Enter the determination and basis for sole source procurement.

The Drug-free Work Place certification must be obtained for sole source procurements greater than \$50,000.



FANUC America Corporation,
3900 West Hamlin Road
Rochester Hills, Michigan 48309-3253
www.fanucamerica.com

10/24/2024

Charles Dixon
LCAM Director
Piedmont Technical College
620 North Emerald Road
Greenwood, S.C. 29648

RE: FANUC Certified Education Training Program and Products

Dear Charles Dixon,

This letter is to confirm that the FANUC America Corporation (hereinafter FANUC) Certified Education Training program and products (including the CRX collaborative robot), is an exclusive offer for Piedmont Technical College.

The FANUC ER-4iA Robot Cert Cart can only be purchased from Technical Training Aids (hereinafter TTA) and is only offered to educational institutions. The sale price offered to your school is significantly discounted from the price that would be offered to a commercial or industrial customer and shows TTA's and FANUC's commitment to supporting technical education. FANUC offers U.S. based manufacturing that includes robots, CNC, simulation software and product development. The FANUC ER-4iA Robot Cert Cart is being provided by TTA, an exclusive FANUC Education Authorized Reseller for the state of South Carolina. We are pleased to be working with TTA on this opportunity for Piedmont Technical College.

Respectfully,

FANUC America Corporation

Paul Aiello
Director - Certified Education Training
paul.aiello@fanucamerica.com