

Piedmont Technical College

NOTICE OF INTENT TO SOLE SOURCE

Sole Source #
Date Issued
Closing Date
Procurement Officer
Phone
E-Mail Address

SS-25002 12/09/2024 **12/16/2024** Brian K. McKenna (864) 941-8314 mckenna.b@ptc.edu

Solicitation #: SS-25002

Posting Date: December 9, 2024

Based on the following determination, it is the intent of Piedmont Technical College (PTC) to proceed with the proposed procurement action described below pursuant to the authority of §11-35-1560 (A) of the SC Consolidated Procurement Code, in accordance with Regulation 19-445.2105 (B)(5).

PTC intends to negotiate and procure a Sole Source Procurement from:

Hoffman Building Technologies, Inc. 500 East North Street Suite A Greenville, SC 29601

• Labor and materials to upgrade and install new Alerton Building Management controls and updated graphics for all HVAC Equipment on the Laurens, SC campus, located at 663 Medical Ridge Road, Clinton, SC 29325.

Currently the HVAC equipment on the Laurens Campus is managed utilizing Alerton Building Management Controls. This procurement is to install a required update to our existing system. Hoffman Building Technologies, Inc. (HBT) is the exclusive Alerton dealer serving South Carolina. HBT is the only company authorized to sell, install, and service Alerton systems in our market.

Piedmont Technical College believes this is the only vendor capable of providing this product with these characteristics. This notice of Intent to Sole Source is to determine the availability of alternate vendors capable of providing the products/services outlined herein.

Estimated Value: \$ >\$50,000 but <\$250,000

Questions: Shall be addressed to the e-mail address of the Procurement Officer indicated above. This notice will be posted in the South Carolina Business Opportunities (SCBO) Newsletter for five business days as required by §11-35-1560 of the SC Consolidated Procurement Code.

<u>Closing Date:</u> Alternate vendors capable of providing these products/services must respond by email to Brian K. McKenna, Procurement Manager, at mckenna.b@ptc.edu no later than 5:00 PM on December 16, 2024.

PROTESTS (MAY 2019) If you are aggrieved in connection with the intended award of this contract, you may be entitled to protest, but only as provided in §11-35-4210. To protest an intended award of a contract pursuant to §11-35-1560, you shall (i) notify the chief procurement officer in writing of your intent to protest within five (5) business days of the date this intent to award is posted, and (ii) if the appropriate chief procurement officer has been timely notified of your intent to protest, you may submit your actual protest within fifteen days of the date this notice of intent to award is posted. Days are calculated as provided in §11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided. Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Information Technology Management Office, and submitted in writing (a) by email to: protest-itmo@itmo.sc.gov or (b) by post or delivery to: 1201 Main Street, Suite 600, Columbia, SC 29201.

Unless otherwise suspended or cancelled, PTC will purchase these items. Contractor should not perform any work on or incur any costs associated with this notice prior to the receipt of a purchase order. PTC assumes no liability for any expenses incurred prior to issuance of a purchase order.

The Drug-Free Workplace certification must be obtained for Sole Source procurements greater than \$50,000.00.



JUSTIFICATION FOR SOLE SOURCE PROCUREMENT

SOLE SOURCE CHECKLIST

Based upon the following determination, the proposed procurement action described below is being procured pursuant to the authority of Section 11-35-1560 of the South Carolina Procurement Code and 19-445.2105 of the Rules and Regulations, 1976 South Carolina Code of Laws.

Labor and material to instll new Allerton Building Management controls and updated graphics for all HVAC Equation Lauren's Campus.	juipment on the
(1) Piedmont Technical College proposes to negotiate and procure:	

- (2) As a Sole Source procurement from: Hoffman Building Technologies, Inc.
- (3) On the basis of:

The letter we received from Allerton stating that Hoffman Building Techniologies is the exclusive Alerton dealer servicing South Carolina.

See attached sole source letter and proposal.

Piedmont Technical College believes this is the only vendor capable of providing these products/services.

REQUESTOR

SIGNATURE

DATE

PLANT SIGNATURE

DATE

1/19/24

SUPERVISOR/DEAN

SIGNATURE

DATE

1/19/24

V.P. BUSINESS/FINANCE OR PRESIDENT

SIGNATURE

DATE

1/19/24

NOTES:

- (1) Enter description of goods or services to be procured.
- (2) Enter name of sole source contractor.
- (3) Enter the determination and basis for sole source procurement.

The Drug-free Work Place certification must be obtained for sole source procurements greater than \$50,000.



QUOTATION NUMBER: 032920023HLR-02 DATE: 11/19/2024

- 8. Smoke detectors, mounting and or the wiring of. Smoke detector work to be coved by others.9. All line and load side power wiring
- 10. All startup of controls provided by other including all factory provided controls
- 11. All factory mounting charges
- 12. All control power wiring
- 13. Expedited shipping
- 14. Premium / overtime
- 15. All controls for dehumidifier

Notes / Comments:

- This quote is valid for 30 days and supersedes any previous quote.
- 2. HBT assumes all field devices are compatible and operational.



October 23, 2024

Piedmont Technical College 620 Emerald Rd N, Greenwood, SC 29646

Dear Mr.Shirley:

This letter will serve to confirm the current status of Alerton's Dealer coverage for the State of South Carolina. Alerton control systems are only available through approved Alerton dealers. Hoffman Building Technologies, Inc. (HBT) is the exclusive Alerton dealer serving South Carolina. HBT is the only company authorized to sell, install and service Alerton systems in these markets. Additionally, customer service, training, and warranty service for Alerton Systems is only available through approved Alerton Dealers. HBT has Alerton factory-trained personnel on staff, and has access to proprietary products and information that are part of the Alerton Building Management System.

With more than twenty years experience as an Alerton dealer, HBT has the management, financial and technical resources necessary to install and provide exceptional service for the customers that they serve. During their years as an Alerton dealer, HBT has demonstrated a consistent pattern of exceptional performance, professionalism, and customer satisfaction. HBT is also recognized annually as one of the top performing Alerton dealers and we are confident that they will continue to grow their leadership position. HBT has successfully completed the certified factory-training classes provided for the Alerton systems. This comprehensive training, combined with more than twenty years of Alerton experience makes HBT a highly qualified provider of Alerton systems.

Thank you for your interest in Alerton and HBT. We appreciate the opportunity to serve the needs of your facilities. It is our goal to help you to achieve the performance goals for your facilities and to maintain your systems at the highest standards. Please let me know if you have any additional questions. I can be reached at (615) 495-1048 or denis.riordan@alerton.com.

Sincerely,

Denis M. Riordan Regional Manager

Q: Y. AL

Alerton

16201 25th Avenue W Lynnwood, WA 98087	www.alerton.com
Phone: (425) 921-4900 Toll Free: (855) 410-7938	Fax: (425) 921-4872