

	<p style="text-align: center;">Piedmont Technical College</p> <p style="text-align: center;">NOTICE OF INTENT TO SOLE SOURCE</p>	<p>Sole Source # Date Issued Closing Date Procurement Officer Phone E-Mail Address</p>	<p>SS-25004 02/03/2025 02/10/2025 Brian K. McKenna (864) 941-8314 mckenna.b@ptc.edu</p>
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Solicitation #: SS-25004

Posting Date: February 03, 2025

Based on the following determination, it is the intent of Piedmont Technical College (PTC) to proceed with the proposed procurement action described below pursuant to the authority of §11-35-1560 (A) of the SC Consolidated Procurement Code, in accordance with Regulation 19-445.2105 (B)(5).

PTC intends to negotiate and procure a Sole Source Procurement from:

Seon Design USA Corp.
PO Box 74008298
Chicago, IL 60674-8298

- One (1) SAFE FLEET Transit on-board video surveillance system with Evidence Manager viewing software, and services.

Seon Design USA Corp. is the Sole Source provider and Original Equipment Manufacturer (OEM) of the SAFE FLEET Transit on-board video surveillance system with Evidence Manager viewing software. The Evidence Manager viewing software is unique and proprietary and includes features not found in other video surveillance systems. The SAFE FLEET system, content, and features is the only product of its kind that aligns with the colleges' specific curriculum requirements and student population needs. It has been specifically chosen for compatibility with the program's existing SEON transit camera systems for interconnectivity and teaching consistency in the classroom. Instructors have training on this equipment, and technical expertise is available locally.

Piedmont Technical College believes this is the only vendor capable of providing this product with these characteristics. This notice of Intent to Sole Source is to determine the availability of alternate vendors capable of providing the products/services outlined herein.

Estimated Value: \$ >\$10,000.00 but <\$25,000.00.

Questions: Shall be addressed to the **e-mail address** of the Procurement Officer indicated above. This notice will be posted in the South Carolina Business Opportunities (SCBO) Newsletter for five business days as required by §11-35-1560 of the SC Consolidated Procurement Code.

Closing Date: Alternate vendors capable of providing these products/services must respond by email to Brian K. McKenna, Procurement Manager, at mckenna.b@ptc.edu no later than 5:00 PM on February 10, 2025.

PROTESTS (MAY 2019) If you are aggrieved in connection with the intended award of this contract, you may be entitled to protest, but only as provided in §11-35-4210. To protest an intended award of a contract pursuant to §11-35-1560, you shall (i) notify the chief procurement officer in writing of your intent to protest within five (5) business days of the date this intent to award is posted, and (ii) if the appropriate chief procurement officer has been timely notified of your intent to protest, you may submit your actual protest within fifteen days of the date this notice of intent to award is posted. Days are calculated as provided in §11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided. Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Materials Management Office, and submitted in writing (a) by email to: protest-mmo@mmo.sc.gov or (b) by post or delivery to: 1201 Main Street, Suite 600, Columbia, SC 29201.

Unless otherwise suspended or cancelled, PTC will purchase these items. Contractor should not perform any work on or incur any costs associated with this notice prior to the receipt of a purchase order. PTC assumes no liability for any expenses incurred prior to issuance of a purchase order.

The Drug-Free Workplace certification must be obtained for Sole Source procurements greater than \$50,000.00.

October 28, 2024

Vickie Baldwin

Instructor/Training Coordinator II, Transportation and Logistics

Piedmont Technical College

baldwin.v@ptc.edu

Phone: (864) 941-8602

RE: SOLE SOURCE OF MANUFACTURING

Dear Ms. Baldwin,

This letter is to confirm that SEON – A Safe Fleet Brand is the only manufacturer of the transit on-board video surveillance equipment that Piedmont Technical College is currently using its vehicles. SEON engineers design all of our systems for transit bus applications. All components are made to SEON – A Safe Fleet Brand specifications.

Piedmont Technical College has purchased SEON transit camera systems, which included specialized viewing software to allow for accessing the video recorded on the mobile hard-drives., and would like to stay consistent with equipment previously purchased. The videos are viewed using the Seon Evidence Manager Software. The Evidence Manager viewing software is proprietary to SEON. All of the equipment and software are functional and well within the expected useful life. Procurement of similar equipment from another manufacturer would require duplicating the infrastructure that is already in place and functional for viewing, organizing, and storing files.

All prices quoted to Piedmont Technical College are equal to or less than the prices charged to other customers for similar products and components.

Please feel free to contact me should you require any additional information.

Thank you for your consideration!

Angela M. Johnson

Regional Sales Manager - Southeast

Transit Bus & Light Rail



MobileView SEON



**JUSTIFICATION FOR
SOLE SOURCE PROCUREMENT**

SOLE SOURCE CHECKLIST

Based upon the following determination, the proposed procurement action described below is being procured pursuant to the authority of Section 11-35-1560 of the South Carolina Procurement Code and 19-445.2105 of the Rules and Regulations, 1976 South Carolina Code of Laws.

(1) Piedmont Technical College proposes to negotiate and procure:

Safe Fleet provides tailored systems for transit, school bus, law enforcement, work trucks, military and feet service vehicles. With their fleet video system, it reduces the risk of collision and ensures safe driving practices. This system has a wide selection of dash cams and event recorders, interior cameras, digital recorders and TV monitors for students who are observing the driver. Safe Fleet is the only company to provide cameras on the outside rear of each side of the trucks which provides the exterior view

(2) As a Sole Source procurement from:

Seon Design USA Corp.
PO Box #74008298
Chicago, IL 60674-8298
USA

(3) On the basis of:

This system would greatly enhance both the learning experience for our students and the effectiveness of our instructors. As part of our CDL training, students are required to observe their peers during live driving sessions. However, during this observation time, students positioned behind the driver and the Instructor, often struggle to fully see the road, turns, and the overall driving environment. This limits their ability to observe critical elements of the driving process. To address this challenge,

Piedmont Technical College believes this is the only vendor capable of providing these products/services.

Vickie S. Baldwin	Vickie Baldwin <small>Digitally signed by Vickie Baldwin Date: 2024.12.18 09:03:21 -05'00'</small>	12/18/24
REQUESTOR	SIGNATURE	DATE
Matt Wiggins	Matt Wiggins <small>Digitally signed by Matt Wiggins Date: 2024.12.18 08:45:51 -05'00'</small>	12/18/24
SUPERVISOR/DEAN	SIGNATURE	DATE
K. Paige Childs		12.18.2024
V.P. BUSINESS/FINANCE OR PRESIDENT	SIGNATURE	DATE

- NOTES:
- (1) Enter description of goods or services to be procured.
 - (2) Enter name of sole source contractor.
 - (3) Enter the determination and basis for sole source procurement.

The Drug-free Work Place certification must be obtained for sole source procurements greater than \$50,000.