

Piedmont Technical College

NOTICE OF INTENT TO SOLE SOURCE

Sole Source #
Date Issued
Closing Date
Procurement Officer
Phone
E-Mail Address

SS-25007 02/04/2025 **02/11/2025** Brian K. McKenna (864) 941-8314 mckenna.b@ptc.edu

Solicitation #: SS-25007

Posting Date: February 04, 2025

Based on the following determination, it is the intent of Piedmont Technical College (PTC) to proceed with the proposed procurement action described below pursuant to the authority of §11-35-1560 (A) of the SC Consolidated Procurement Code, in accordance with Regulation 19-445.2105 (B)(5).

PTC intends to negotiate and procure a Sole Source Procurement from:

Anatomage, Inc. 3350 Thomas Rd., Suite 150 Santa Clara, CA 95054

One (1) 3D Interactive, Virtual Dissection Table, hardware, software, and services.

Anatomage, Inc., is the Sole Source provider and Original Equipment Manufacturer (OEM) of the Anatomage Virtual Dissection Table, Software, and hardware. The Anatomage Virtual Dissection Table, hardware, and software features one-of-a-kind technology that is not available from other manufacturers. The Anatomage Virtual Dissection Table is the ONLY virtual science table that features all of the following capabilities:

- Utilizes the imaging of Real Human Cadavers
- Patented Technology, US Patent#: US 9,867,543 B2
- Anatomage Table Application
- Anatomage Tablet

The Anatomage Training content and features are what have been requested by local service providers in the Piedmont Technical College service area. This Virtual Dissection Table/Simulator has been specifically chosen for compatibility with the program's existing curriculum and for teaching consistency in the classroom. Piedmont Technical College believes this is the only vendor capable of providing this product with these characteristics. This notice of Intent to Sole Source is to determine the availability of alternate vendors capable of providing the products/services outlined herein.

Estimated Value: \$ >\$50,000 but <\$250,000

<u>Questions:</u> Shall be addressed to the **e-mail address** of the Procurement Officer indicated above. This notice will be posted in the South Carolina Business Opportunities (SCBO) Newsletter for five business days as required by §11-35-1560 of the SC Consolidated Procurement Code.

Closing Date: Alternate vendors capable of providing these products/services must respond by email to Brian K. McKenna, Procurement Manager, at mckenna.b@ptc.edu no later than 5:00 PM on February 11, 2025.

PROTESTS (MAY 2019) If you are aggrieved in connection with the intended award of this contract, you may be entitled to protest, but only as provided in §11-35-4210. To protest an intended award of a contract pursuant to §11-35-1560, you shall (i) notify the chief procurement officer in writing of your intent to protest within five (5) business days of the date this intent to award is posted, and (ii) if the appropriate chief procurement officer has been timely notified of your intent to protest, you may submit your actual protest within fifteen days of the date this notice of intent to award is posted. Days are calculated as provided in §11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided. Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Materials Management Office, and submitted in writing (a) by email to: protest-mmo@mmo.sc.gov or (b) by post or delivery to: 1201 Main Street, Suite 600, Columbia, SC 29201.

Unless otherwise suspended or cancelled, PTC will purchase these items. Contractor should not perform any work on or incur any costs associated with this notice prior to the receipt of a purchase order. PTC assumes no liability for any expenses incurred prior to issuance of a purchase order.



JUSTIFICATION FOR SOLE SOURCE PROCUREMENT

SOLE SOURCE CHECKLIST

Based upon the following determination, the proposed procurement action described below is being procured pursuant to the authority of Section 11-35-1560 of the South Carolina Procurement Code and 19-445.2105 of the Rules and Regulations, 1976 South Carolina Code of Laws.

(1) Piedmont Technical College proposes to negotiate and procure:

The Anatomage Table, a 3D interactive virtual dissection table, along with its associated software and hardware.

(2) As a Sole Source procurement from:

Anatomage, Inc., the sole and exclusive manufacturer and distributor of the Anatomage Table and related products, headquartered in San Jose, CA.

(3) On the basis of:

Anatomage, Inc. is the only provider of the Anatomage Table, which is a one-of-a-kind Virtual Dissection Table utilizing the imaging of real human cadavers. The Anatomage Table and its software are exclusively manufactured and distributed by Anatomage, Inc., and cannot be purchased from any other vendor. Anatomage technology holds U.S. Patent No. 9,867,543 B2, ensuring no other products are compatible with the Anatomage Table. Additional Features of the Anatomage Table: Virtual Cadaver Table includes: Five real human cadavers, 1,500+ real-patient cases, Histology slides and prosections, 285 animal CT/MRI scans (dog. cat, frog. and mouse Science Software v3,100+ exoeriments in chemistry and physics.

Piedmont Technical College believes this is the only vendor capable of providing these products/services.

Joshua Lindsay	Joshua Lindsay Joshua Lindsy Guide Lindsy Cutts United States - Act State Counted States - Act	1/14/2025
REQUESTOR	SIGNATURE	DATE
Dr. Keli Fewox (LS 1.14.25)	Dr. Keli Fewox	1.14.25
SUPERVISOR/DEAN	SIGNATURE	DATE
K. Paige Childs	K. Paige Childs Digitally signed by K. Paige Childs Date: 2025.01.16 15:40:35-05'00'	01/16/2025
V.P. BUSINESS/FINANCE OR PRESIDENT	SIGNATURE	DATE

NOTES:

- (1) Enter description of goods or services to be procured.
- (2) Enter name of sole source contractor.
- (3) Enter the determination and basis for sole source procurement.

The Drug-free Work Place certification must be obtained for sole source procurements greater than \$50,000.



Sole Source Letter of Exclusive Technological Equipment

January 06, 2025

This letter certifies the following:

The **Anatomage Table**, a 3D, interactive, virtual dissection table, is manufactured and distributed exclusively from Anatomage, Inc. domestically in San Jose, CA. Our technology is one-of-a- kind as follows:

- We are the only provider of this type of Virtual Dissection Table utilizing the imaging of Real Human Cadavers
- There are no other products that are compatible with the Anatomage Table
- The purchase of the Anatomage Table cannot be made from any other vendor
- The Anatomage technology holds a patent #Patent No. US 9,867,543 B2
- We are the only provide of the Anatomage Virtual Science Table (software & hardware)

The **Anatomage Table Application**, installed on the Anatomage Table and the Anatomage Tablet is manufactured exclusively from Anatomage, Inc.

Anatomage's support for the Anatomage Table, covers but is not limited to the following:

- Anatomage Table Software Content and Functionality
- Anatomage Table Hardware & Software Troubleshooting
- Anatomage Science Table Software and Hardware

Anatomage is the sole and exclusive manufacturer and distributor in the United States of America and no other agency, institution, organization, school district, municipality, or customer receives better pricing than the DOE.

Please feel free to contact us if you have any questions regarding this matter.

Jack Choi

Sincerely,

Jack Choi CEO – Anatomage Inc.

3350 Thomas Rd., Suite 150, Santa Clara, CA 95054 Phone 408.885.1474 Fax 408.295.9786 www.anatomage.com