	Piedmont Technical College NOTICE OF INTENT TO SOLE SOURCE	Sole Source # Date Issued Closing Date Procurement Officer Phone E-Mail Address	SS-25008 03/19/2025 03/26/2025 Brian K. McKenna (864) 941-8314 mckenna.b@ptc.edu
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Solicitation #: SS-25008
Posting Date: March 20, 2025

Based on the following determination, it is the intent of Piedmont Technical College (PTC) to proceed with the proposed procurement action described below pursuant to the authority of §11-35-1560 (A) of the SC Consolidated Procurement Code, in accordance with Regulation 19-445.2105 (B)(5).

PTC intends to negotiate and procure a Sole Source Procurement from:

Echo Healthcare
6407 Parkland Drive
Sarasota, Florida 34243

- ONE (1) 7-SIGMA EchoToddler-001WR Water Rescue-Thoracic Trauma Toddler
- One (1) 7-SIGMA African American Torso Trainer with Rugged Skills Airway

Echo Healthcare is the Sole authorized Source for 7-SIGMA Simulation Systems in North America. 7-SIGMA Simulators are heavily used by Emergency Management Service (EMS) departments for training in the Piedmont Technical College service area and training on this equipment is what has been requested by local agencies. 7-SIGMA Simulation Systems are the most realistic airway skills trainers on the market that can recreate anatomical structures and geometry typical of the human anatomy. The 7-SIGMA System has been specifically chosen for compatibility with the colleges' existing training equipment for interconnectivity and teaching consistency in the classroom.

Piedmont Technical College believes this is the only vendor capable of providing this product with these characteristics. This notice of Intent to Sole Source is to determine the availability of alternate vendors capable of providing the products/services outlined herein.

Estimated Value: \$ >\$25,000.00 but <\$50,000.00

Questions: Shall be addressed to the **e-mail address** of the Procurement Officer indicated above. This notice will be posted in the South Carolina Business Opportunities (SCBO) Newsletter for five business days as required by §11-35-1560 of the SC Consolidated Procurement Code.

Closing Date: Alternate vendors capable of providing these products/services must respond by email to **Brian K. McKenna, Procurement Manager**, at mckenna.b@ptc.edu no later than **5:00 PM on March 26, 2025**.

PROTESTS (MAY 2019) If you are aggrieved in connection with the intended award of this contract, you may be entitled to protest, but only as provided in §11-35-4210. To protest an intended award of a contract pursuant to §11-35-1560, you shall (i) notify the chief procurement officer in writing of your intent to protest within five (5) business days of the date this intent to award is posted, and (ii) if the appropriate chief procurement officer has been timely notified of your intent to protest, you may submit your actual protest within fifteen days of the date this notice of intent to award is posted. Days are calculated as provided in §11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided. Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Materials Management Office, and submitted in writing (a) by email to: protest-mmo@mmo.sc.gov or (b) by post or delivery to: 1201 Main Street, Suite 600, Columbia, SC 29201.

Unless otherwise suspended or cancelled, PTC will purchase these items. Contractor should not perform any work on or incur any costs associated with this notice prior to the receipt of a purchase order. PTC assumes no liability for any expenses incurred prior to issuance of a purchase order.

The Drug-Free Workplace certification must be obtained for Sole Source procurements greater than \$50,000.00.



**JUSTIFICATION FOR
SOLE SOURCE PROCUREMENT**

SOLE SOURCE CHECKLIST

Based upon the following determination, the proposed procurement action described below is being procured pursuant to the authority of Section 11-35-1560 of the South Carolina Procurement Code and 19-445.2105 of the Rules and Regulations, 1976 South Carolina Code of Laws.

(1) Piedmont Technical College proposes to negotiate and procure:

1. EchoToddler-001-WR Water Rescue-Thoracic Trauma Toddler
2. 7-SIGMA African American Torso Trainer with Rugged Skills Airway

(2) As a Sole Source procurement from:

Echo Healthcare

(3) On the basis of:

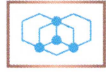
There are no other vendors that sale these exact requested items. These items are unique to the ECHO Healthcare Company. Both the EchoToddler-001-WR Water Rescue-Thoracic Trauma Toddler and the 7-SIGMA African American Torso Trainer with rugged skills airway will help students in both required skill training and testing for national registry certification. This equipment will help prepare and equip the EMT and Paramedic students for real life patient care in the workplace.

Piedmont Technical College believes this is the only vendor capable of providing these products/services.

Peter Kile Antone	Peter Kile Antone <small>Digitally signed by Peter Kile Antone Date: 2024.11.06 15:56:15 -05'00'</small>	11/06/2024
REQUESTOR	SIGNATURE	DATE
Tara B Gonce	Tara B Gonce <small>Digitally signed by Tara B Gonce DN: cn=Tara B Gonce, gn=Tara B Gonce, c=US, United States Reason: I am the author of this document Location: Date: 2025-03-19 10:34:04-00</small>	03/19/2025
SUPERVISOR/DEAN	SIGNATURE	DATE
K. Paige Childs	K. Paige Childs <small>Digitally signed by K. Paige Childs DN: cn=K. Paige Childs, gn=K. Paige Childs, c=US, United States, o=Piedmont Technical College, ou=Business, Finance, and Facilities Reason: I am approving this document Location: Date: 2025-03-19 12:50:04-00</small>	03/19/2025
V.P. BUSINESS/FINANCE OR PRESIDENT	SIGNATURE	DATE

- NOTES:
- (1) Enter description of goods or services to be procured.
 - (2) Enter name of sole source contractor.
 - (3) Enter the determination and basis for sole source procurement.

The Drug-free Work Place certification must be obtained for sole source procurements greater than \$50,000.



Echo Healthcare
INNOVATION · SIMULATION · EDUCATION

Echo Healthcare
6407 Parkland Drive
Sarasota, FL 34243
info@echosimulation.com

March 20, 2023

To whom it may concern:

This letter represents sole source documentation for distribution of 7-SIGMA Simulation Systems product line from our company, Echo Healthcare.

7-SIGMA Simulation Systems design and manufacture the most realistic airway skills trainers that recreate anatomical structures and geometry typical of the human anatomy. Modular construction that is designed with the latest technology and innovative polymers provide a proven platform for airway management training.

7-SIGMA airway trainers offer an unparalleled level of fidelity and realism to match Echo Healthcare's robust product portfolio focused on highly realistic features and durability.

Echo Healthcare is pleased to be the exclusive distributor for North America and offer the full line of 7-SIGMA's task trainers focused on realistic intubation and airway management training!

Sincerely,

Kevin King, CEO
Echo Healthcare, Inc.